



STATEMENT OF QUALIFICATIONS

At Apex Business Consulting, we are passionate about helping the business community thrive. We **empower** discovery and alignment of business opportunities to help organizations close the gap between their current state and desired future state of business. Consider us your business partner. We plan, develop, implement and maintain holistic, cost-effective, business management solutions to reach your Apex! And we do this by integrating your vision, strategy, people, business processes, marketing and communications with cumulative project management expertise to create the right tools for your business. **Our Motto** "Making Business Opportunities Possible" by offering individualized business solutions.

Relevant Experience

Served as a Program Administrator for the following contracts:

- Colorado Loans to Increase Mainstreet Business Economic Recovery (CLIMBER) Loan Fund-House Bill 20-1413 - \$250M Loan Program for Small Business Loans
<https://climber-colorado.com/small-businesses/find-a-participating-lender/>
- Energize Colorado Gap Fund - \$5.7M Loan Program for Small Businesses located in distressed zip codes
- Minority Business Office (MBO) Business Foundation Technical Assistance Program - Small Business Grant Program \$420k
- Latino Leadership Institute-LEAP (Latino Entrepreneur Access Program) Advisor
- Mi Casa Resource Center/Denver Economic Development & Opportunity (DEDU) Needs Assessment for DEDU's Small Business Certification program

Apex Services

Multilingual Business Consulting Services:
English, Spanish, Japanese

Consulting Services: Business Development, Business Management, Contract Negotiations, Succession Planning, Process Improvement, Strategic Planning

Small Business Technical Assistance:
Business Plan Development, Loan Preparedness, Business Documentation, Financial Analysis, SWOT Analysis/ S.M.A.R.T

Marketing: Product Launch, Go to Market Analysis, Social Media, SEO, Branding

Primary NAICS CODES

541611, 541612, 541613, 541618, 611430
DUNS: 096-434-008 **CAGE:** 86SN9

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